

Press Release

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First Federal Introduces Investment Services Program

Port Angeles, WA (9/12/08) – First Federal has added an Investment Services Division to assist customers seeking to diversify their savings from traditional bank savings products.

First Federal Investment Services (FFIS), in conjunction with Essex National Securities, Inc., makes available a wide range of investment options including mutual funds, annuities, stocks, bonds, IRAs, life and long term care insurance and professional asset management. For businesses and business owners, FFIS also offers a variety of retirement plan options, as well as life insurance products for business continuation planning.

“We focus on helping our clients achieve their financial goals, however they choose to define them, said Neal Brauner, Senior Vice President and FFIS Director. “We don’t push a product but rather offer complete financial solutions tailored to the individual needs of a client.”

First Federal Investment Services has two Financial Consultants serving its four market areas.

Bill Bowlan serves the Forks and Port Angeles markets. Bowlan has almost 10 years of financial services experience. He serves Port Angeles customers from

the Eastside Branch located at 1603 E. First St., and Forks customers from the Forks Branch located at 131 Calawah Way.

“I realize there is no ‘one size fits all’ investment plan,” said Bowlan. I spend a lot of time just listening to a client to determine what will work best for the individual.”

Tom Guobis works out of the Sequim Village Branch, 1201 W. Washington, and also visits the Port Townsend Castle Hill Branch on a weekly basis. Guobis has 16 years of experience as a financial consultant working with various banks in western Washington.

“My promise to my clients is this: professional competence, personal integrity, small-town friendliness and thorough follow-through on client requests and concerns,” said Guobis.

Securities are offered through Essex National Securities, Inc., member FINRA & SIPC. Insurance products are offered through Essex National Insurance Agency, Inc. Neither are affiliated with First Federal.